

# FY2021 Profit and Loss

## OpenStreetMap Foundation Limited For the 12 months ended 31 December 2021

	Dec-21	Dec-20
<b>Income</b>		
Donations - all	254,520	84,187
Membership	15,323	16,219
Membership - Corporate	74,390	81,527
Miscellaneous Income	-	67
Retail Partner Commissions	65	3,749
SotM Conference Sponsorship	10,263	40,524
<b>Total Income</b>	<b>354,562</b>	<b>226,274</b>
<b>Less Cost of Sales</b>		
Conference costs - all	5,968	1,721
Contractors	14,865	20,674
Grants Issued (Non-Business)	-	59,257
SotM Costs (Online Only Conference)	3,358	2,352
SotM Scholarship Expenses	-	113
<b>Total Cost of Sales</b>	<b>24,191</b>	<b>84,117</b>
<b>Gross Profit</b>	<b>330,371</b>	<b>142,157</b>
<b>Plus Other Income</b>		
Interest Income on savings	529	581
<b>Total Other Income</b>	<b>529</b>	<b>581</b>
<b>Less Operating Expenses</b>		
01. Printing Postage & Stationery	483	665
02. Travelling	1,331	5,973
03. Insurance	6,603	5,079
04. Website & Computer costs	40,636	20,144
05. Software Subscriptions	2,096	1,281
06. Administrative Fees	54,067	34,754
07. Accountancy Fees	8,098	5,820
08. Professional Fees	2,892	3,052
09. Legal Fees	2,205	5,843
10. Bad Debt	430	450
<b>11. Finance Costs</b>		
01. Foreign Currency Gains and Losses	3,829	(28,775)
02. Bank charges & Interest	2,526	3,581
03. Depreciation	46,084	28,776
<b>Total 11. Finance Costs</b>	<b>52,439</b>	<b>3,583</b>
<b>Total Operating Expenses</b>	<b>171,280</b>	<b>86,645</b>
<b>Operating Profit</b>	<b>159,619</b>	<b>56,094</b>
<b>Non-operating Expenses</b>		
04. Corporation Tax Expense	190	7,617
<b>Total Non-operating Expenses</b>	<b>190</b>	<b>7,617</b>

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	<b>Dec-21</b>	<b>Dec-20</b>
<b>Net Profit</b>	<b>159,429</b>	<b>48,477</b>